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## Tourism Research in Economic Environs and Society

Piloting and refinement of the Tourism Resilience Model

North-West University and University of Venda

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# PHASE 1

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### The Resilience Scenarios



Univen is a quality driven, financially sustainable, comprehensive university

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### The Data

### **International Tourism Expenditure Data**

- National level
- Provincial level

### Data period

- 2013 to 2022
- Quarterly data

#### Source

- South African Tourism



## The National Trend





## The National Trend





## The Provincial Trend





## Provincial Mean Tourism Expenditures





## Provincial Tourism Expenditures Differences

Source	SS	df	MS	F	Prob > F
Between groups Within groups	787.611785 353.121636	8 324	98.4514731 1.08988159	90.33	0.0000
Total	1140.73342	332	3.43594404		

Bartlett's equal-variances test: chi2(8) = 323.8598 Prob>chi2 = 0.000



## Provincial Tourism Expenditures Differences

Province	Contrast
Western Cape vs Gauteng	-2.248108*** (.242719)
Eastern Cape vs Gauteng	-4.82027*** (.242719)
KwaZulu-Natal vs Gauteng	-4.260811*** (.242719)
Mpumalanga vs Gauteng	-3.604865*** (.242719)
Limpopo vs Gauteng	-4.455946*** (.242719)
North West vs Gauteng	-4.761081*** (.242719)
Northern Cape vs Gauteng	-5.189189*** (.242719)
Free State vs Gauteng	-3.731622*** (.242719)
Eastern Cape vs Western Cape	-2.572162*** (.242719)
KwaZulu-Natal vs Western Cape	-2.012703*** (.242719)
Mpumalanga vs Western Cape	-1.356757*** (.242719)
Limpopo vs Western Cape	-2.207838*** (.242719)
North West vs Western Cape	-2.512973*** (.242719)
Northern Cape vs Western Cape	-2.941081*** (.242719)
Free State vs Western Cape	-1.483514*** (.242719)
KwaZulu-Natal vs Eastern Cape	.5594595*** (.242719)
Mpumalanga vs Eastern Cape	1.215405*** (.242719)
Limpopo vs Eastern Cape	.3643243 (.242719)
North West vs Eastern Cape	.0591892 (.242719)
Northern Cape vs Eastern Cape	3689189 (.242719)
Free State vs Eastern Cape	1.088649*** (.242719)
Mpumalanga vs KwaZulu-Natal	.6559459 (.242719)
Limpopo vs KwaZulu-Natal	1951351 (.242719)
North West vs KwaZulu-Natal	5002703 (.242719)
Northern Cape vs KwaZulu-Natal	9283784** (.242719)
Free State vs KwaZulu-Natal	.5291892 (.242719)
Limpopo vs Mpumalanga	8510811* (.242719)
North West vs Mpumalanga	-1.156216*** (.242719)
Northern Cape vs Mpumalanga	-1.584324*** (.242719)
Free State vs Mpumalanga	1267567*** (.242719)
North West vs Limpopo	3051351 (.242719)
Northern Cape vs Limpopo	7332432 (.242719)
Free State vs Limpopo	.7243243 (.242719)
Northern Cape vs North West	4281081 (.242719)
Free State vs North West	1.029459** (.242719)
Free State vs Northern Cape	1.457568*** (.242719)
Standard errors in parenthesis	

### No significant differences in

- Limpopo and Eastern Cape
- North-West and Eastern Cape
- Northern Cape and Eastern Cape
- Mpumalanga and KwaZulu Natal
- Limpopo and KwaZulu Natal
- North-West and KwaZulu Natal
- North-West and Limpopo
- Northern Cape and Limpopo
- Free State and Limpopo
- Northern and North-West



## Estimation results from the Model

	Gauteng	Western Cape	Eastern Cape	KwaZulu Natal	Mpumalanga	Limpopo	North West	Northern Cape	Free State
Regime-dependent intercepts	1050 C								
R-1	1.5979***	0.8172**	0.1709*	0.3495***	0.4779*	0.1258	0.1720*	0.1486***	0.4536***
R-2	6.4360***	3.7806***	0.6804***	1.3139***	2.1470***	1.1539***	0.7599***	2.1400***	1.9927***
Transition Probabilities									
ρ11	0.9524	0.9498	0.9453	0.8444	0.9521	0.9538	0.9524	0.9722	0.9540
ρ12	0.0476	0.0502	0.0547	0.1556	0.0479	0.0462	0.0476	0.0278	0.0460
ρ21	0.0234	0.0237	0.0246	0.0292	0.0235	0.0234	0.0238	0.9999	0.0232
ρ22	0.9766	0.9763	0.9754	0.9708	0.9765	0.9766	0.9762	0.0001	0.9768
Variation									
Sigma	1.2046	0.8078	0.1987	0.2078	0.5360	0.2757	0.2090	0.0654	0.3263
Average duration of Regime									
R-1 (Quarters)	21	20	18	6	21	22	21	36	21
R-2 (Quarters)	43	42	41	34	42	43	42	1	43
Goodness of Fit Test									
AIC	3.7555	2.9566	0.1447	0.3451	2.1364	0.8083	0.2285	-2.0995	1.1464
Log Likelihood	-64.4759	-49.6978	2.3226	-1.3849	-34.5241	-9.9541	0.7728	43.8410	-16.2078
Observations	37	37	37	37	37	37	37	37	37

\*\*\*p<0.001, \*\*<0.01, \*p<0.05

AIC is the Akaike Information Criterion. It is an estimator measuring the relative fitness of a model to the data under analysis



## Estimation results from the Model: Provincial

	Gauteng	Western Cape	Eastern Cape	KwaZulu Natal	Mpumalanga	Limpopo	North West	Northern Cape	Free State
Regime-dependent intercepts									
R-1	1.5979***	0.8172**	0.1709*	0.3495***	0.4779*	0.1258	0.1720*	0.1486***	0.4536***
R-2	6.4360***	3.7806***	0.6804***	1.3139***	2.1470***	1.1539***	0.7599***	2.1400***	1.9927***
Transition Probabilities									
ρ11	0.9524	0.9498	0.9453	0.8444	0.9521	0.9538	0.9524	0.9722	0.9540
ρ12	0.0476	0.0502	0.0547	0.1556	0.0479	0.0462	0.0476	0.0278	0.0460
ρ21	0.0234	0.0237	0.0246	0.0292	0.0235	0.0234	0.0238	0.9999	0.0232
ρ22	0.9766	0.9763	0.9754	0.9708	0.9765	0.9766	0.9762	0.0001	0.9768
Variation									
Sigma	1.2046	0.8078	0.1987	0.2078	0.5360	0.2757	0.2090	0.0654	0.3263
Average duration of Regime									
R-1 (Quarters)	21	20	18	6	21	22	21	36	21
R-2 (Quarters)	43	42	41	34	42	43	42	1	43
Goodness of Fit Test									
AIC	3.7555	2.9566	0.1447	0.3451	2.1364	0.8083	0.2285	-2.0995	1.1464
Log Likelihood	-64.4759	-49.6978	2.3226	-1.3849	-34.5241	-9.9541	0.7728	43.8410	-16.2078
Observations	37	37	37	37	37	37	37	37	37

\*\*\*p<0.001, \*\*<0.01, \*p<0.05

AIC is the Akaike Information Criterion. It is an estimator measuring the relative fitness of a model to the data under analysis



## Estimation results from the Model: Provincial

	National Level
Regime-dependent intercepts	
R-1	4.3038***
R-2	18.4450***
Transition Probabilities	
ρ11	0.9531
ρ12	0.0469
ρ21	0.0233
ρ22	0.9767
Variation	
Sigma	3.0941
Average duration of Regime	
R-1 (Quarters)	21
R-2 (Quarters)	42
Goodness of Fit Test	
AIC	5.6444
Log Likelihood	-99.4218
Observations	37
p<0.001, **<0.01, *p<0.05	

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## Why does this matter?

(a) Allows for tourism expenditure equilibrium path before and after COVID-19 lockdowns to be compared

(b) The comparison helps us to see if the tourism economy is bouncing back better, and if resilient

(c) The results can better inform on what we have to do now, depending on whether we see resilience or not.





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# PHASE 2

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## To date....



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- Study commenced in 2021
  - To construct a resilience model that will assist in the recovery of the tourism industry
  - Provide insights on how to react should another event happen in the tourism industry
  - D-TRM and I-TRM
- Study continued in 2022
  - To refine and pilot the resilience model
  - To showcase the practical application and value of the model
  - Applied to the Domestic market and the International market (USA; UK and Brazil)

## **CONSIDERATIONS PHASE 2**



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- Development of 2 models
- Data / Evidence should direct tourism decisions tourist is key!
- Not a once-off application pro-active actions
- Target market-driven
- Make provision for the significant events happening (Plug-ins)
- Main aim: To improve intention to travel



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## **REFINING THE D-TRM**

## **D-TRM**



Construct	Dimensions	Definition	Relevant sources
<b>DOMESTIC DEMAND:</b> The willingness and ability of consumers to buy different amounts of	Push travel motives	Tourists travel or need to travel because they are pushed by their internal forces. These forces are intangible, or they express the internal desires of travellers. For example, the need for relaxation, adventure, prestige.	Baloglu & Uysal (1996)
a tourism product at different prices during any one period. The demand for any tourism good or service is influenced by numerous quantifiable	Level of awareness	The strength of the brand's presence in the mind of the tourist along a continuum.	Aziz & Yasin, (2010); Basaran,
and non-quantifiable factors. <sup>1</sup> (Dwyer, Forsyth & Dwyer, 2020)	Level of association	A reflection of tourists' perceptions, including perceptions of values, quality, feelings and brand personality.	(2016); Kladou & Kehagia (2014);
	Level of interest	The level of tourist interest or intrigue in the destination and the level of curiosity to inquire or learn more	Martin, Herrero & Salmones (2019)
MACRO I: Multi-stakeholder country	Domestic brand equity	The process of not only creating ownership for a particular brand but the value of that ownership	Gartner & Ruzzier, (2011)
management policy and the global environment resulting in the organic image and perceptions held of South Africa. These are tourism and non- tourism-related dimensions that South Africa has very little to no control over.	Perceived risk of domestic travel & tourism activity	Perceived risk of domestic travel and tourism activity in South Africa.	Matiza & Slabbert, (2020b)
	Domestic tourism risk perception	Domestic tourists' perception of uncertainty and potential adverse outcomes resulting from the consumption of travel and tourism offerings based on perceived psychological, social, physical and financial risk, respectively.	Matiza (2020)
<b>MESO:</b> Country and tourism market level that is characterized by consistent adaptation to threats, risk and vulnerabilities of the tourism sector.	Pull travel factors	Pull factors include tangible resources that determine the attractiveness of the destination, such as landscapes, beaches, and historical resources. These external characteristics of a destination that attract tourists when making their destination choice.	Baloglu & Uysal (1996)
	Pharmaceutical & non-pharmaceutical Interventions	The perceived effectiveness of pharmaceutical and non-pharmaceutical interventions associated with the COVID-19 pandemic.	Liu, Schroeder, Pennington-Gray & Farajat, (2016)
<b>MACRO II:</b> Multi-stakeholder destination response via various media platforms and marketing strategies to elicit an induced perception of South Africa as a tourism destination.	Media & marketing profile	The influence of South Africa's tourism's media and marketing profile - which is where potential domestic tourists derive the information which they utilise as heuristic cues in their decision-making.	Fuchs & Reichel (2011)
<b>MICRO:</b> Individual tourist level factors that moderate or mediate their behaviour towards tourism	Constraints and ability to pay	Factors that inhibit continued traveling, cause inability to start traveling, result in the inability to maintain or increase frequency of travel, and/or lead to negative impacts on the quality of a travel experience	Karl, Bauer, Ritchie & Passauer (2020)
INTENTION TO TRAVEL		The intention to travel internationally to South Africa in the near future	Law (2006); Olya & Al-ansi (2018); Wang (2017)

## **2023 Model Plug-ins: D-TRM**

Construct	Dimensions	Definition	Relevant sources
MACRO I: Multi-stakeholder country management policy and the global environment resulting in the organic image and perceptions held of South Africa. These are tourism and non- tourism-related dimensions that South Africa has very little to no control over.	Safety & security perception	Stable and orderly conditions, namely - being protected and free from injury or danger during tourism activities	Xiaolong, Litian, Lu, & Rong (2022); Zou & Yu (2022)
<b>MESO:</b> Country and tourism market level that is characterized by consistent adaptation to threats, risk and vulnerabilities of the tourism sector.	<b>Resident ethnocentrism</b> (I should support the SA economy by travelling to holiday destinations in SA; I should feel a duty to book a national holiday; I should back-up the SA economy by booking a holiday in SA; Every time I decide to spend my holiday in SA, I contribute to SA's future)	An individual's prescriptive beliefs and felt moral obligation to support the domestic tourism economy and willingness to engage in domestic tourism and support for tourism development	Kock, Nørfelt, Josiassen, Assaf & Tsionas (2020)
	<b>Resident hospitality</b> (I try to be helpful if a tourist asks me for help; I happily interact with tourists; If I have the opportunity, I am hospitable toward tourists; I would do my bit to make SA a welcoming country for tourists)	Residents directly interact with incoming tourists, thereby constituting a different level of commitment compared to ethnocentrism. To what extent do residents accommodate tourists visiting from outside their communities	Kock, Nørfelt, Josiassen, Assaf & Tsionas (2019)
<b>MICRO:</b> Individual tourist level factors that moderate or mediate their behaviour towards tourism	<b>Perceived behavioural control (</b> Respondents felt there is nothing that prevents them from travelling within South Africa if they want to; that they can afford domestic travel in South Africa, despite the rising cost of living in South Africa.	The self-evaluation of the individual's ability to perform specific behaviours in terms of factors such as ability and resources	Liu, Shi, Li, & Amin (2021)

## METHODOLOGY



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- 2023 I-TRM Model Refinement and Test:
  - Desktop study to refine model and expert reviews
  - QuestionPro Online Questionnaire published Audience Panel self-administered online survey
  - Mediation analysis
  - Sample was n=500 USA Respondents, n=500 Brazil Respondents, n=500 UK Respondents
- **2023 D-TRM Model Refinement and Test:** 
  - Desktop study to refine model and expert reviews
  - InfoQuest Online Questionnaire published Audience Panel self-administered online survey
  - Mediation analysis
  - Sample was n=500 SA Respondents

### **SELECTED D-TRM RESULTS**

### **Ratings:**

Push Travel Motives -(1) motivated by seeking relaxation(2) the need to visit and know new places they have not been



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- Brand Equity (1) enjoying travelling in South Africa
   (2) wanting to visit South African tourist attractions that they had not yet seen
- Safety and Security 
   (1) Safety and Security I: South Africa as a safe place to travel
   (2) Safety and Security II: Acknowledge that they are aware of crime in South Africa
- *Perceived Behavioural Cont* (1) nothing that prevents them from travelling within South Africa if they want to
   (2) they can afford domestic travel in South Africa, despite the rising cost of living in South Africa
- *Resident Ethnocentrism* (1) acknowledging that they should support the South African economy by travelling to holiday destinations in South Africa
   (2) aware that every time they decide to spend their holiday in South Africa, they contribute to South Africa's future making it a little bit brighter
- *Travel Intention* (1) likely to travel in South Africa for tourism
   (2) they would actively recommend people they know to travel within South Africa

### FACTOR ANALYSIS: D-TRM

	14 a m a	Eigenvalue	Variance	Factor Load	ing (>.50)	Cronbach	
Factor	items	(EV)	(%)	Min	Max	Alpha (α)	Mean (X)
<sup>1</sup> Push Travel Motives	PTM1 - PTM5	3.575	71.51	.785	.876	.897	<mark>4.34</mark>
<sup>2</sup> Brand Fauity	AWS1-ASW4; ASN1-ASN4; INT1-	7 503	63.28	712	867	944	4 24
Drand Equity	INT4	1.575	05.20	./12	.007	.)++	<b>T.2T</b>
<sup>3</sup> Safety and Security							
Safety and Security I	SSP1; SSP2; SSP4	2.411	40.18	.786	.924	.844	3.26
Safety and Security II	SSP3; SSP5; SSP6	1.562	26.03	.585	.835	.547	3.98
<sup>4</sup> Perceived Behavioural Control	PBC1; PBC2; PBC3; PBC5	2.462	49.24	.678	.772	.748	3.54
<sup>5</sup> Resident Ethnocentrism	REM1-REM6	4.012	66.87	.767	.865	.897	4.00
<sup>6</sup> Perceived risk							
Socio-economic Risk	PSR4; SCR1-SCR4; FNR1-FNR4	8.067	50.42	.640	.901	.934	2.30
Physical Risk	PHR1-PHR4	2.043	12.77	.666	.859	.813	3.48
Psychological Risk	PSR1-PSR3	1.077	1.077	.815	.951	.904	2.54
<sup>7</sup> Travel Intention	TRV1 -TRV4	3.009	75.22	.873	.904	.890	<mark>4.21</mark>

<sup>1</sup>Direct Oblimin with Kaiser Normalisation: KMO = .832 and Bartlett's test of Sphericity of ( $\chi^2$  (10) = 1564.385, p < .001); <sup>2</sup>Direct Oblimin with Kaiser Normalisation: KMO = .957 and Bartlett's test of Sphericity of ( $\chi^2$  (66) = 4413.004, p < .001); <sup>3</sup>Direct Oblimin with Kaiser Normalisation: KMO = .647 and Bartlett's test of Sphericity of ( $\chi^2$  (15) = 958.151, p < .001); <sup>4</sup>Direct Oblimin with Kaiser Normalisation: KMO = .761and Bartlett's test of Sphericity of ( $\chi^2$  (15) = 524.930, p < .001); <sup>5</sup>Direct Oblimin with Kaiser Normalisation: KMO = .899 and Bartlett's test of Sphericity of ( $\chi^2$  (15) = 1695.851, p < .001); <sup>6</sup>Direct Oblimin with Kaiser Normalisation: KMO = .925 and Bartlett's test of Sphericity of ( $\chi^2$  (120) = 5753.209, p < .001); <sup>7</sup>Direct Oblimin with Kaiser Normalisation: KMO = .834 and Bartlett's test of Sphericity of ( $\chi^2$  (6) = 1158.723, p < .001)

### **DECISION MODELLING**

Madiation	Total	Indirect	2Sig	1 <b>1</b> /A <b>F</b> 0/	Effoat
	Effect	Effect	-51g.	· VAF 70	Ellect
Safety and Security as mediator (parallel mediation)					
Push Motives $\rightarrow$ Safety & Security I $\rightarrow$ Travel Intention	.3291	.0896	No	28%	Partial mediation
Push Motives $\rightarrow$ Safety & Security II $\rightarrow$ Travel Intention	.3291	.0019	No	2870	Partial mediation
Brand Equity $\rightarrow$ Safety & Security I $\rightarrow$ Travel Intention	.6554	.1517	Yes	230/2	Partial mediation
Brand Equity $\rightarrow$ Safety & Security II $\rightarrow$ Travel Intention	.6554	.0004	Yes	2370	Partial mediation
Perceived Behavioural Control as mediator (simple mediation)					
Push Motives $\rightarrow$ Perceived Behavioural Control $\rightarrow$ Travel Intention	.3291	.1102	Yes	33%	Partial mediation
Brand Equity $\rightarrow$ Perceived Behavioural Control $\rightarrow$ Travel Intention	.6554	.2038	Yes	31%	Partial mediation
Resident Ethnocentrism as mediator (simple mediation)					
Push Motives $\rightarrow$ Resident Ethnocentrism $\rightarrow$ Travel Intention	.3291	.1941	Yes	59%	Partial mediation
Brand Equity $\rightarrow$ Resident Ethnocentrism $\rightarrow$ Travel Intention	.6554	.2757	Yes	42%	Partial mediation
Perceived risk as mediator (parallel mediation)					
Push Travel Motives $\rightarrow$ Risk [Socio-Economic, Psychological, Physical] $\rightarrow$ Travel Intentions	.3291	.0307	No	9%	N/A
Brand Equity $\rightarrow$ Risk [Socio-Economic, Psychological, Physical] $\rightarrow$ Travel Intentions	.6554	.0409	Yes	6%	N/A



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## **REFINING THE I-TRM**

### **I-TRM**



Construct	Dimensions	Definition	Relevant sources
Construct	Push travel motives	Tourists travel or need to travel because they are pushed by their internal forces. These forces	Baloglu & Uysal (1996)
	i ush traver motives	are intensible, or they express the internal desires of travellers. For example, the need for	Bulogiu & Oysui (1990)
		relevation adventure prestige	
INTERNATIONAL DEMAND: The willingness		relaxation, adventure, presuge.	
and ability of consumers to buy different amounts of			
a tourism product at different prices during any one	Level of awareness	The strength of the brand's presence in the mind of the tourist along a continuum.	Azız & Yasın, (2010); Basaran,
period. The demand for any tourism good or service			(2016); Kladou & Kehagia (2014);
is influenced by numerous quantifiable and non-	Level of association	A reflection of tourists' perceptions, including perceptions of values, quality, feelings and	Martín, Herrero & Salmones
quantifiable factors.1 (Dwyer, Forsyth & Dwyer,		brand personality.	(2019)
2020)			
	Level of interest	The level of tourist interest or intrigue in the destination and the level of curiosity to inquire or	
		learn more/	
	Perceived country image	A subjective stakeholder attitude towards a nation and its state, comprising specific beliefs and	Buhmann (2016)
	r or corved country mage	general feelings in functional and normative dimensions	Dammann (2010)
		general reenings in raneatonal and normalite annensions.	
	Place brand dimensions	The multi-dimensional econitive acceptations that consumers utilize as reference points for	Matiza & Slabbert (2020a)
MACKO I: Multi-stakenoider country management	Trace of and unitensions	information symmetry in consumptive decision making	Watiza & Slabbert, (2020a)
policy and the global environment resulting in the		information symmetry in consumptive decision-making.	
organic image and perceptions held of South Africa.			
linese are tourism and non-tourism related	Perceived risk of international travel & tourism	Perceived risk of international travel and tourism activity in South Africa.	Matiza & Slabbert, (2020b)
control over			M (2020)
	International tourism risk perception	International tourists' perception of uncertainty and potential adverse outcomes resulting from	Matiza (2020)
		the consumption of travel and tourism offerings based on perceived psychological, social,	
		physical and financial risk, respectively.	
MESO: Country and tourism market level that is	Pull travel factors	Pull factors include tangible resources that determine the attractiveness of the destination, such	Balogiu & Uysal (1996)
characterized by consistent adaptation to threats, risk		as landscapes, beaches, and historical resources. These external characteristics of a destination	
and vulnerabilities of the tourism sector.		that attract tourists when making their destination choice.	
	Pharmaceutical & non-pharmaceutical	The perceived effectiveness of pharmaceutical and non-pharmaceutical interventions	Liu, Schroeder, Pennington-Gray
	Interventions	associated with the COVID-19 pandemic.	& Farajai, (2010)
MACRO II: Multi-stakeholder destination response	International media & marketing profile	The influence of South Africa's tourism's media and marketing profile - which is where	Fuchs & Reichel (2011)
via various media platforms and marketing strategies		potential domestic tourists derive the information which they utilise as heuristic cues in their	
to elicit an induced perception of South Africa as a		decision-making.	
tourism destination.			
INTENTION TO TRAVEL		The intention to travel internationally to South Africa in the near future	Law (2006); Olya & Al-ansi
			(2018); Wang (2017)

## **Model Plug-ins: I-TRM**

Construct	Dimensions	Definition	Relevant sources
	I-TRM		
MACRO I: Multi-stakeholder country	Safety & security perception (SA is a safe place to travel; SA is	Stable and orderly conditions, namely -	Xiaolong, Litian, Lu, & Rong
management policy and the global	just as safe as other destinations; Other tell me that SA is	being protected and free from injury or	(2022); Zou & Yu (2022)
environment resulting in the organic	dangerous; I do not need to worry about security issues when	danger during tourism activities	
image and perceptions held of South	tavelling in SA; I will remand others to pay attention to safety to		
Africa. These are tourism and non-	SA)		
tourism-related dimensions that South			
Africa has very little to no control over.			
MESO: Country and tourism market	Vaccination for international tourism (When travelling to SA I	The perceptions towards initiating	Kock, Josiassen & Assaf,
level that is characterized by consistent	would get a vaccination against COVID-19; Getting a	pharmaceutical interventions associated with	(2019)
adaptation to threats, risk and	vaccination is a must when travelling to SA; I would avoid	the COVID-19 pandemic.	
vulnerabilities of the tourism sector.	destinations with low vaccination rates compared to my home		
	country; I would only visit destinations that strictly require proof		
	of vaccination).		
MICRO: Individual tourist level factors	Perceived behavioural control (I can afford international travel	The self-evaluation of the individual's ability	Liu, Shi, Li, & Amin (2021)
that moderate or mediate their behaviour	to SA, despite the rising cost of living in my home country; I am	to perform specific behaviours in terms of	
towards tourism	not worried about travel safety in SA; If I have a choice, I rather	factors such as ability and resources	
	travel long-haul to SA although it might be more expensive)		

### **SELECTED I-TRM RESULTS**

### **Ratings:**

• Push Travel Motives -

• Safety and Security -

#### • Travel Intention

(1) Brazilian respondents indicated being motivated by exploring and experiencing different activities and cultures
 (2) UK respondents indicated being motivated by the need to visit and know new places they have not been to
 (3) US respondents were primarily motivated by having an adventure

(1) Safety and Security I: **Brazilian & UK** = South Africa as a safe place to visit. **US** = South Africa is just as safe as other destinations

(2) Safety and Security II: **Brazilian & US =** Remind others to be of crime in South Africa. **UK =** Acknowledge that they are aware of crime in South Africa

(1) Brazilian & US = they would actively recommend people they know to travel to South Africa for tourism
(2) UK = whenever presented with a have a chance to travel; they will travel to South Africa

### FACTOR ANALYSIS: I-TRM

	T/	Eigenvalue	Variance	Factor Loa	ding (>.50)	Cronbach	
Factor	Items	(EV)	(%)	Min	Max	Alpha (α)	Mean (x)
Brazil Market							
<sup>1</sup> Push Travel Motives	PTM1 - PTM5	3.804	70.07	.846	.902	.921	3.95
<sup>2</sup> Safety and Security							
Safety and Security I	SSP1; SSP2; SSP4	2.810	46.84	.690	.903	.802	3.45
Safety and Security II	SSP3; SSP5; SSP6	1.434	23.90	.730	.876	.748	3.27
<sup>3</sup> Travel Intention	TRV1 -TRV4	3.174	79.35	.880	.897	.913	3.56
United Kingdom Market							
<sup>1</sup> Push Travel Motives	PTM1 - PTM5	3.716	74.34	.823	.902	.913	3.84
<sup>2</sup> Safety and Security							
Safety and Security I	SSP1; SSP2; SSP4	2.368	39.47	.810	.892	.832	2.94
Safety and Security II	SSP3; SSP5; SSP6	1.793	29.88	.704	.835	.692	3.58
<sup>3</sup> Travel Intention	TRV1 -TRV4	3.142	78.56	.882	.906	.909	2.79
US Market							
<sup>1</sup> Push Travel Motives	PTM1 - PTM5	3.912	78.43	.836	.992	.931	3.72
<sup>2</sup> Safety and Security							
Safety and Security I	SSP1; SSP2; SSP4		45.61	.798	.917	.840	3.08
Safety and Security II	SSP3; SSP5; SSP6	1.5793	26.32	.741	.873	.748	3.36
<sup>3</sup> Travel Intention	TRV1 -TRV4	3.348	83.69	.801	.932	.935	2.74

### **DECISION MODELLING: I-TRM**

### Safety & Security

- US (VAF=62%) market appears to be the most susceptible to safety and security considerations compared to Brazilians (58%) in second and last UK (50%) citizens.
- The VAF of at least 50% in all the surveyed markets indicates that safety and security is a consideration in tourists' motives and travel intentions regarding tourism to South Africa.
- Although *Safety and Security* has a generally positive effect on travel intentions, but the I-TRM indicates differences in perceptions based on country of origin.
- The NDT and other key stakeholders in government and quasi-government entities associated with safety and security in South Africa must actively monitor this dimension since the security of tourists has been in the spotlight recently.

### TAKE HOME....



tourism

Department: Tourism **REPUBLIC OF SOUTH AFRICA** 

- The refined model provides in-time information on what influences the intention to travel to increase SA's resilience levels
- The results provide insights into what tourists think and how they perceive South Africa as a tourism destination
- Data can be used to direct marketing strategies on both national and international levels
- Trends can be identified per market segment and even per province
- Key to the application of this model is data and interpretation of the results in the right context

## THANK YOU TO NDT AND AN AMAZING RESEARCH TEAM!